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Special points of interest:

- Remanufactured Equipment
- Positive Aspects
- Safety Issues
- Gray Market



Smart Buyers

- Tour Repair Shops
- Obtain References
- Visit Installations
- Review Warranties
- Ask for Inspection Reports



Considering Remanufactured Equipment

Regardless of whether you are a Plant Manager, Maintenance Manager or Purchasing Agent, when it comes to replacing critical machinery, these questions will surface – Should I consider purchasing remanufactured equipment? Can I truly save money without sacrificing quality and safety? The answer is YES. TDI Group LLC is a supplier of remanufactured equipment and can provide you with an economical alternative to new equipment. By choosing this alternative, your equipment can be shipped in a timely manner and backed up with a remanufactured guarantee that is equal, if not better than the new warranty. Take into consideration all of the following points and decide if remanufactured equipment is a viable option for your facility.

Safety Issues

When purchasing equipment, new or used, safety should never be comprised. All of the remanufactured equipment that leaves the TDI warehouse is thoroughly cleaned, inspected and tested for functionality and safety. Additional expenses are often incurred to conduct these safety tests to ensure the equipment meets industry standards. Below are several examples of the testing used by TDI:

- Rebuilt Motors pass through a 22 step rebuild, run test and inspection process.
- C-Hooks and Lifting Devices are mag particle tested by an outside, certified testing firm.
- Crane Girders are tested for integrity by an outside, certified testing firm.

Call TDI to request remanufacturing specifications

Positive Aspects

- Reduce Expenditures
- Fully Warranted
- Expedited Delivery
- Use of OEM Replacement Parts
- Quality Assurance Tested
- Meets Safety Standards and Specifications



Remanufactured Motor

What About The “Gray Market”?

There is so much talk about “Gray Market” equipment and parts, but what exactly is the “Gray Market”.

Basically, the “Gray Market” encompasses ALL equipment that is not purchased new from the original manufacturer. This market is vast and extremely diverse – ranging from equipment that may have been in operation for a number of years to surplus parts that have never even been used and lay idle on a warehouse shelf.

By just saying NO to the purchase of gray market equip-

ment, your company will be excluded from the opportunity to obtain useful, needed equipment. In addition to the economical value of used equipment, lengthy downtime - often required when procuring newly manufactured machinery - can be eliminated .

When purchasing gray market equipment, the final responsibility rests on the buyer. We applaud the forward thinking purchaser in today's market that will take into consideration all buying options that will benefit his

employer. This buyer needs to make sure that they purchase their equipment from a reputable and knowledgeable supplier.

Take time to visit your suppliers repair shop, obtain references, visit sites where their equipment is installed, ask about warranties and request inspection reports.

If you encounter a supplier that is not comfortable in providing these things, consider this a warning signal that it is probably time to find a new vendor.